



#### MIDWEST DIVISION

2270 La Montana Way Suite 100  
Colorado Springs, CO 719.594.5800

2930 Montvale Dr. Suite B  
Springfield, IL 62704 217.698.2700

#### WESTERN DIVISION

8050 SW Warm Springs Street Suite 200  
Tualatin, OR 503.612.4400

#### SOUTHWEST DIVISION

1836 Junction Highway  
Kerrville, TX 830.896.5200

## GWNW SERVICES & CONTACT LIST

### AOCN Services

**Crystal Hanus**  
830.895.7249  
chanus@gvnw.com  
Southwest Division

### CPR Database Management

**Karen Storms**  
830.895.7247  
kstorms@gvnw.com  
Southwest Division

### Board Meetings, Retreats & Governance

**Judi Ushio**  
719.594.5814  
jushio@gvnw.com  
Midwest Division

### Financial

Western Division

### Budget & Interim Cost Separations

**Craig Blair**  
503.612.4426  
cblair@gvnw.com  
Western Division

### Financial Forecasting (Multi-year)

<b>Karen Storms</b> 830.895.7247 kstorms@gvnw.com Southwest Division	<b>Dave Lashua</b> 503.612.4442 dlashua@gvnw.com Western Division
---	--

### CLEC

**Courtney Spears**  
830.895.7221  
cspears@gvnw.com  
Southwest Division

### Lifeline

**Courtney Spears**  
830.895.7221  
cspears@gvnw.com  
Southwest Division

### Cost Separation

<b>Karen Storms</b> 830.895.7247 kstorms@gvnw.com Southwest Division	<b>Dave Lashua</b> 503.612.4442 dlashua@gvnw.com Western Division
---	--

### LNP Administration & Support

**Crystal Hanus**  
830.895.7249  
chanus@gvnw.com  
Southwest Division

### Cost Studies & Analysis

<b>Adam Holstun</b> 719.594.5812 aholstun@gvnw.com Midwest Division	<b>Karen Storms</b> 830.895.7247 kstorms@gvnw.com Southwest Division
--	---

### Management & Operations

**Jeff Smith**  
503.612.4409  
jsmith@gvnw.com  
Western Division

**BROADER PERSPECTIVES. DEEPER INSIGHTS.**

Critical expertise, guidance and support for rural broadband providers.



A VANTAGE POINT COMPANY



### MIDWEST DIVISION

2270 La Montana Way Suite 100  
Colorado Springs, CO 719.594.5800

2930 Montvale Dr. Suite B  
Springfield, IL 62704 217.698.2700

### WESTERN DIVISION

8050 SW Warm Springs Street Suite 200  
Tualatin, OR 503.612.4400

### SOUTHWEST DIVISION

1836 Junction Highway  
Kerrville, TX 830.896.5200

## GVNW SERVICES & CONTACT LIST

### Marketing

#### Eric Edwards

CMJ Media (GVNW Affiliate Partner)  
760.522.5375  
eric@cmjmedia.com  
Western Division

### Regulatory (FCC & State)

#### Jeff Smith

503.612.4409  
jsmith@gvnw.com  
Western Division

#### Steve Gatto

830.895.7226  
sgatto@gvnw.com  
Southwest Division

### Merger & Acquisition

#### Judi Ushio

719.594.5814  
jushio@gvnw.com  
Midwest Division

### Revenue Assurance (CABS)

#### Dodie North

830.895.7220  
dnorth@gvnw.com  
Southwest Division

### National Advocacy Services

#### Jeff Smith

503.612.4409  
jsmith@gvnw.com  
Western Division

### Schools & Libraries / Healthcare

#### Steve Gatto

830.895.7226  
sgatto@gvnw.com  
Southwest Division

### Personnel Search

#### Jeff Smith

503.612.4409  
jsmith@gvnw.com  
Western Division

### Seminars

#### Jeff Smith

503.612.4409  
jsmith@gvnw.com  
Western Division

### Property Tax

#### Dodie North

830.895.7200  
dnorth@gvnw.com  
Southwest Division

### Strategic Planning

#### Jeff Smith

503.612.4409  
jsmith@gvnw.com  
Western Division

### Provisioning (ASR & LSR)

#### Courtney Spears

830.895.7221  
cspears@gvnw.com  
Southwest Division

#### Crystal Hanus

830.895.7249  
chanus@gvnw.com  
Southwest Division

### USF State Fund Management

#### Judi Ushio

719.594.5814  
jushio@gvnw.com  
Midwest Division

**BROADER PERSPECTIVES. DEEPER INSIGHTS.**

Critical expertise, guidance and support for rural broadband providers.



A VANTAGE POINT COMPANY